

AIM DEEP DIVE: SHIFTING ALTITUDE

Pre-work:

Identify an important challenge you're struggling to overcome.

What is the issue?

What would feel like success? What is the outcome you want to achieve?

Where are you stuck?

What's your current altitude?

Would a different altitude give you different insights?

- How is this altitude serving you and/or holding you back?
- At what altitude should you be flying to execute on this challenge?
- What inhibits you or gets in the way of you flying at the right altitude?
You? Your environment? Workplace expectations (e.g., workplace hierarchies that dictate your altitude)?



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Small Groups:

At which altitude are you spending the bulk of your time?
Where should you be spending more time?

What in your life (work & home) needs an altitude shift?

How can you build better agility (e.g., to change altitudes, to fly at the right altitude for the right problem)?

What helps / inhibits you from flying at the right altitude?

- o You? Your environment? Workplace expectations (e.g., workplace hierarchies that force you to operate at a lower altitude)?

What are 3 ideas you have to shift your focus to a better, more impactful altitude?

Ideas → Action

Find one challenge that might benefit from an altitude shift:

- If you shift up, does it change your perspective and strategy?
- If you shift down, does it change your perspective and strategy?

